# **50/50 Electronic Raffle**

Jaime Libaque, FDD,PGK,PFN 50/50 Project Manager State Director Charities Lottery

**Denis La Salle,** FDD Executive Secretary

March 22-27, 2021 Toronto, ON

#### A PRAYER FOR PROTECTION IN TIME OF PANDEMIC

**O** MARY, YOU ALWAYS BRIGHTEN OUR PATH AS A SIGN OF SALVATION AND OF HOPE. WE ENTRUST OURSELVES TO YOU, HEALTH OF THE SICK, WHO, AT THE CROSS, TOOK PART IN JESUS' PAIN WHILE REMAINING STEADFAST IN FAITH. O LOVING MOTHER, YOU KNOW WHAT WE NEED, AND WE ARE CONFIDENT YOU WILL PROVIDE FOR US AS AT CANA IN GALILEE. INTERCEDE FOR US WITH YOUR SON JESUS, THE DIVINE PHYSICIAN, FOR THOSE WHO HAVE FALLEN ILL, FOR THOSE WHO ARE VULNERABLE, AND FOR THOSE WHO HAVE DIED. INTERCEDE ALSO FOR THOSE CHARGED WITH **PROTECTING THE HEALTH AND SAFETY OF OTHERS** AND FOR THOSE WHO ARE TENDING TO THE SICK AND SEEKING A CURE.



#### A PRAYER FOR PROTECTION IN TIME OF PANDEMIC

HELP US, O MOTHER OF DIVINE LOVE, TO CONFORM TO THE WILL OF THE FATHER AND TO DO AS WE ARE TOLD BY JESUS, WHO TOOK UPON HIMSELF OUR SUFFERINGS AND CARRIED OUR SORROWS, SO AS TO LEAD US, THROUGH THE CROSS, TO THE GLORY OF THE RESURRECTION. AMEN.



### Agenda

- BACKGROUND
- How will it work ?
- LIVE DEMO
- EXPERIENCE FROM PILOT # 1
- QUESTIONS & ANSWERS
- NEXT STEPS







Draws Jan. 29 at 11am Estimated Jackpot to date:



Buy Tickets Online →

Lic# 1198523











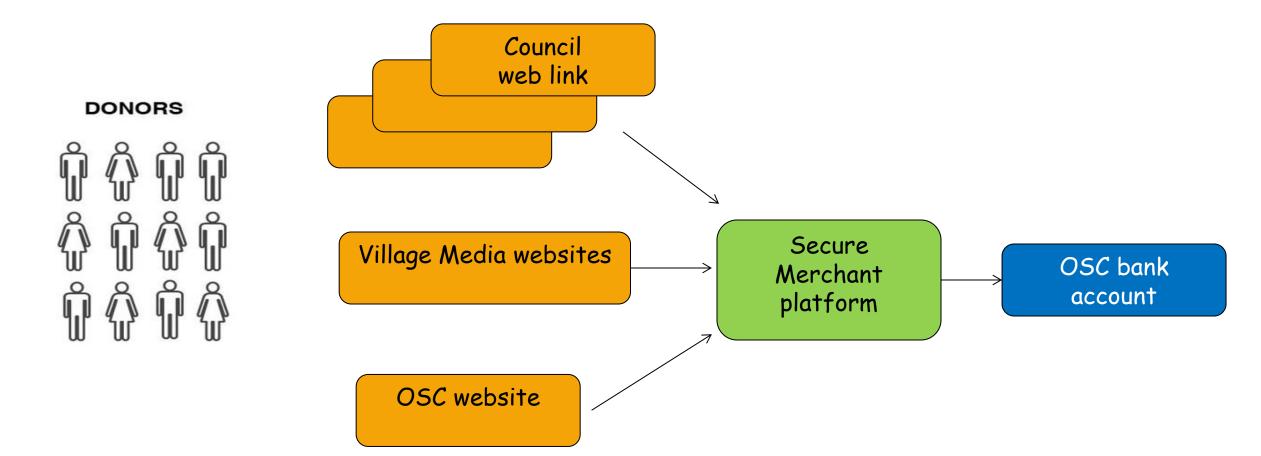
**Future** 





# How WILL IT WORK?

#### Three paths to sell tickets



Higher Council sales => higher returns for the Council

### COUNCILS SELLING TICKETS : TWO OPTIONS

- Use the specially designed KOC Landing Page
  - Helps promote the works of the Knights of Columbus
  - Good for people that do not know much about the Knights
  - Information on Jackpot size and Countdown to the Draw
- BY-PASS THE LANDING PAGE AND GO DIRECTLY TO BUY
  - Faster / Shortcut Approach
  - Good for KOC members

# COUNCILS SELLING TICKETS – LANDING PAGE

## www.kofcontario5050.com

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**BUY TICKETS NOW** 

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#### **ENTER OUR 50-50 CHALLENGE**

WINNER TAKE HOME PRIZE



Welcome to our 50-50 Raffle challenge. Its our hope that you will purchase one or more tiers of tickets which will benefit the many charities supported by the Knights of Columbus Ontario Charities Foundation.

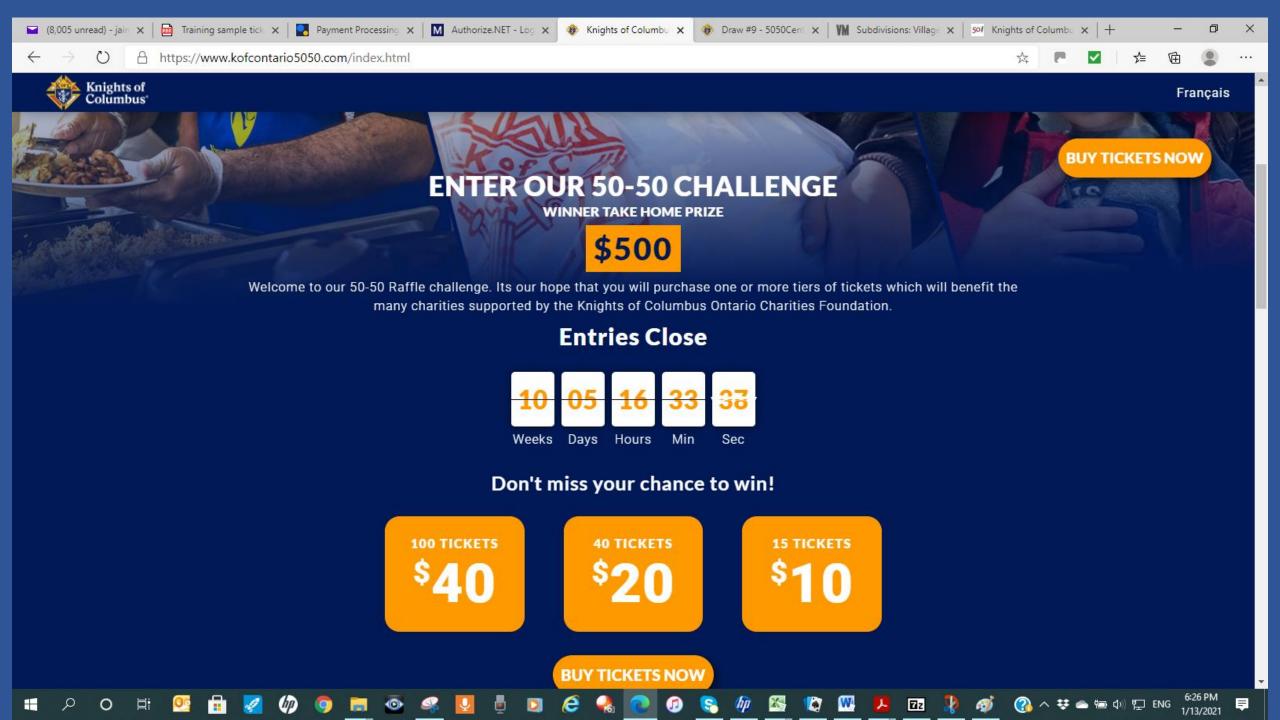
**Entries Close** 

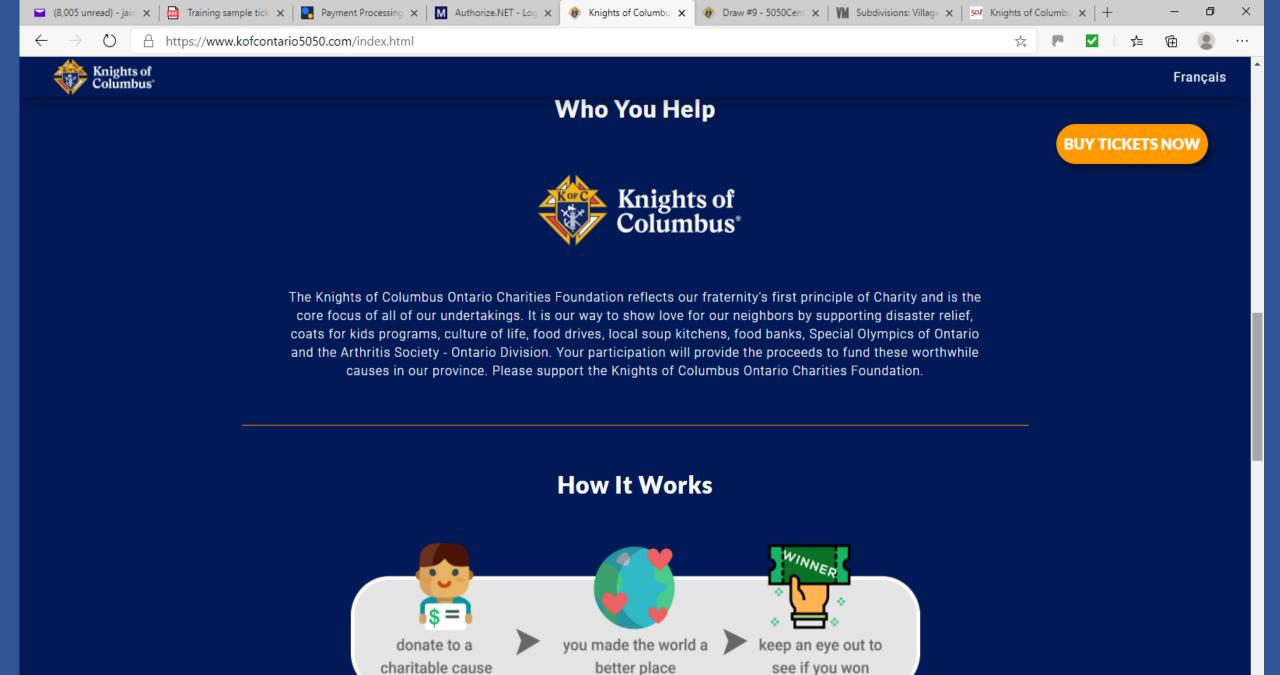
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#### Rules

Rules of Play for 50/50 Electronic Raffle:

1. The lottery will take place online in a series of quarterly draws. Proposed draw schedule:

- January 20,2021- draw date on April 1st, 2021
- April 2nd, 2021- draw date on June 30, 2021
- July 1st, 2021- draw date on September 30, 2021
- October 1st ,2021-draw date on December 31, 2021

There will also be an "Early Bird" draw for \$ 2500 on February 14, 2021 2. All tickets will only be sold to people who are 18 years of age or older.

3. Must be in the province of Ontario at the time of purchase.

#### 4. Tickets are:

15 Tickets for \$ 10.00 40 Tickets for \$ 20.00 100 Tickets for \$ 40.00

- 5. Tickets will be available only online on Ascend's landing page.
- 6. Tickets will be sold using an electronic raffle system supplied by Ascend Fundraising Solutions

7. After buying, patrons will receive a confirmation e-mailed with their 50/50 registered numbers from a Ra



Step 2 Step 3 Step 1

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Knights of Columbus			
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			1
Select Tickets			
15 for \$10			
- 0 +	<b>*</b>		
40 for \$20			
- 0 +	Thank You For Your Suppor	t!	
100 for \$40		-	
- 0 +			

Total: \$0

Step 2 📎 Step 3 Step 1 

SELECT TICKETS O PERSONAL INFO O PAYMENT INF	
Your Item: 15 for \$10 Your Cost: \$10	
Billing Information	
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Mr. 🗸	Address
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First Name	Suite/Apt
Last Name: *	City: *
Last Name	City
Date of Birth: *	State/Province: * ZIP/Postal Code: *
D: V Month V Yes V	ON V ZIP/Postal Code
Email: *	Phone: *
Email	Phone Number
Confirm Email: *	Phone Type: *
Confirm Email	Mobile Home Work
	Organization:
	Knights of Columbus Ontario Chariti 🗸
* Required Information	
Your email address will be used to confirm your ticket.	



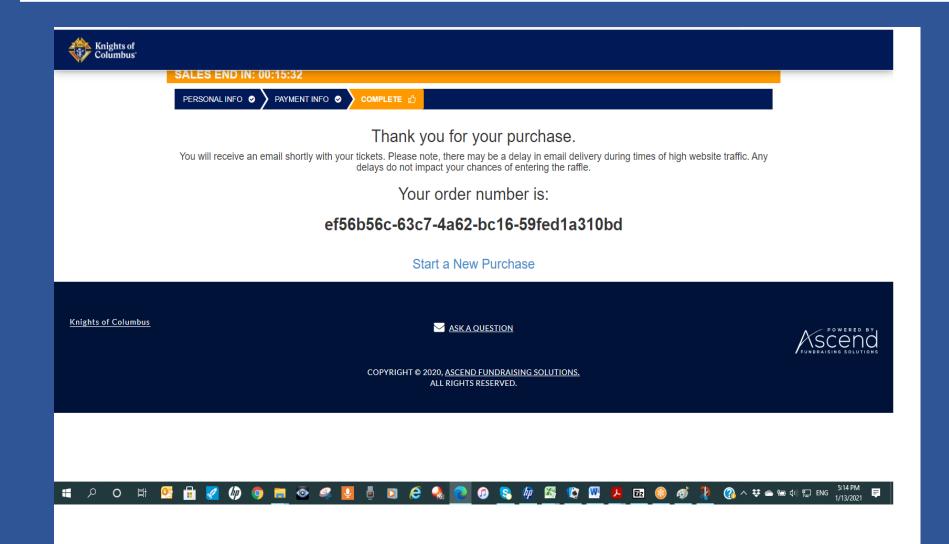
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Last Name Last Name Date of Birth: * Day V Month Vear Vear Confirm Email: * Confirm Email: *	City: *  City: *  Knights of Columbus Ontario Charities Foundation Village Media Sault Ste. Marie Espanola Capreol Walden Elliot Lake Hanmer Sudbury Chelmsford Val Caron Sault Ste. Marie 7999 Sudbury 9619 Elliot Lake 9707 Knights of Columbus Ontario Charities
<ul> <li>* Required Information</li> <li>Your email address will be used to confirm your ticket.</li> <li>I agree to the Terms and Conditions. I am aged 18+ and fit to play *</li> <li>I affirm that the information entered above is accurate. *</li> <li>Keep me informed about winning ticket information and other Knight</li> </ul>	ts of Columbus promotions.
BUYER COULD SELE	CT SELLING COUNCIL

Step 1 Step 2 Step 3 SELECT TICKETS 🥪 PERSONAL INFO 🔗 PAYMENT INFO = COMPLETE Your Item: 15 for \$10 Your Cost: \$10 Payment Information \$10.00 TOTAL AMOUNT: CARDHOLDER NAME: Jaime Libaque ----CARD NUMBER: ---- ---- ----EXPIRATION DATE: YYYY MM CVV: 123

BACK

SUBMIT ORDER

## **THANK YOU FOR YOUR PURCHASE**



## BUYER GETS EMAIL CONFIRMATION

#### Order Confirmation



Knights of Columbus Ontario <noreply@ascendfs.com> To: jaime.libague@rogers.com



Thank you for purchasing tickets for the Draw #9!

For future reference, your order number is ef56b56c-63c7-4a62-bc16-59fed1a310bd. Thank you from K

#### 15 for \$10 Ref #: 71L0REGZX • A-1085922 • A-1089436

- A-1306814
- A-1904446
- A-2126829
- A-2208630

- A-2439576
- A-2626061
  A-2747866
- A-2829338
- A-2892779
- A-2032113
   A-2932512
- A-2932312
  A-2944350
- A-2963548

Please Play Responsibly, ConnexOntario - visit www.connexontario.ca or 1-866-531-2600;



71L0REGZX.pdf 6.1kB

## **COUNCILS SELLING TICKETS : TWO OPTIONS**

- Use the specially designed KOC Landing Page
  - Helps promote the works of the Knights of Columbus
  - Good for people that do not know much about the Knights
- BY-PASS THE LANDING PAGE AND GO DIRECTLY TO BUY
  - Faster / Shortcut Approach
  - Good for KOC members

#### **COUNCILS SELLING TICKETS – BUY TICKET DIRECTLY**

#### Example: Elliot Lake 449

### https://ontariokofcraffle.5050central.com/?olc=4499

#### USING UNIQUE COUNCIL LINK BY-PASSES LANDING PAGE

Step 2 Step 3 Step 1

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Knights of Columbus				
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SELECT TICKETS 🖂 > PERSONAL INFO 🛞 > PAYMENT INFO 🚍 > COMPLETE 🖒				
	]			
Select Tickets				
15 for \$10				
40 for \$20				
Thank You For Your Support!				
100 for \$40				

Total: \$0

Step 1 Step 3 Step 2

SALES END IN: 1:12:57:27			
SELECT TICKETS O PERSONAL INFO O PAYMENT INF	o 🚍 🔪 complete 🖆		
Your Item: 15 for \$10 Your Cost: \$10			
Billing Information			
Title:	Address: *	Address: *	
Mr. 🗸	Address	Address	
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First Name	Suite/Apt	Suite/Apt	
Last Name: *	City: *	City: *	
Last Name	City	City	
Date of Birth: *	State/Province: * Z	IP/Postal Code: *	
D: V Month V Ye V	ON 🗸	ZIP/Postal Code	
Email: *	Phone: *		
Email	Phone Number		
Confirm Email: *	Phone Type: *		
Confirm Email	Mobile Home	e Work	
	Organization:		
	Elliot Lake		
* Required Information			
Your email address will be used to confirm your ticket.			

Keep me informed about winning ticket information and other Knights of Columbus promotions.



Step 1 Step 2 Step 3 SELECT TICKETS 🥪 PERSONAL INFO 🔗 PAYMENT INFO = COMPLETE Your Item: 15 for \$10 Your Cost: \$10 Payment Information \$10.00 TOTAL AMOUNT: CARDHOLDER NAME: Jaime Libaque ----CARD NUMBER: ---- ---- ----EXPIRATION DATE: YYYY MM CVV: 123

BACK

SUBMIT ORDER



Knights of Columbus Ontario Charities Foundation

Training prep # 3 (Jaime)

Licence No. RAF1199708

YOUR LUCKY NUMBERS:

A-1586623 A-1607029 A-1854946 A-1889710 A-2091487 A-2147036 A-2200542 A-2396052 A-2408394 A-2474115 A-2474735 A-2503718 A-2596568 A-2715070 A-2830390

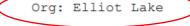
Product: 15 for \$10 Reference Id. 80L76ENZX

### SAMPLE TICKET



Thank you for supporting Knights of Columbus! The grand prize draw will take place on April 01, 2021. For complete rules, winning ticket number and how to collect your prize, please call 1-800-759-0959 or send an email to stateoffice@ontariokofc.ca Unclaimed prizes are subject to the AGCO unclaimed prize policy and procedures

Product: 15 for \$10 Reference Id. 80L76ENZX





Draw Date:2021/01/17 Issued:01/15/2021 11:29 Event.11 Stn.ONLINE Op.ONLINE

Thank you for supporting Knights of Columbus! The grand prize draw will take place on April 01, 2021. For complete rules, winning ticket number and how to collect your prize, please call 1-800-759-0959 or send an email to stateoffice@ontariokofc.ca Unclaimed prizes are subject to the AGCO unclaimed prize policy and procedures

### VILLAGE MEDIA SELLING TICKETS

• Uses network of 14 websites across Ontario

Uses Widgets

http://www.villagemedia.ca/subdivisions/

Village Media owns and operates:

BarrieToday.com Barrie, Ontario

BayToday.ca North Bay, Ontario

BradfordToday.ca Bradford, Ontario

CollingwoodToday.ca Collingwood, Ontario

ElliotLakeToday.com Elliot Lake, Ontario

GuelphToday.com Guelph, Ontario

InnisfilToday.ca

NewmarketToday.ca Newmarket, Ontario

MidlandToday.ca Midland, Ontario

Northern Ontario Business Regional, Northern Ontario

> OrilliaMatters.com Orillia, Ontario

SooToday.com Sault Ste. Marie, Ontario

Sudbury, Ontario

Sudbury Mining Solutions Regional, Northern Ontario

> ThoroldNews.com Thorold, Ontario

TimminsToday.com Timmins, Ontario

AlimoshoToday.com

Village Media maintains exclusive digital partnerships with:



Insight Energy

Peterborough Matters Peterborough, England



TBNewsWatch.com Thunder Bay, Ontario



MooseJawToday.com Moose Jaw, Saskatchewan

Pique News Magazine Whistler, British Columbia

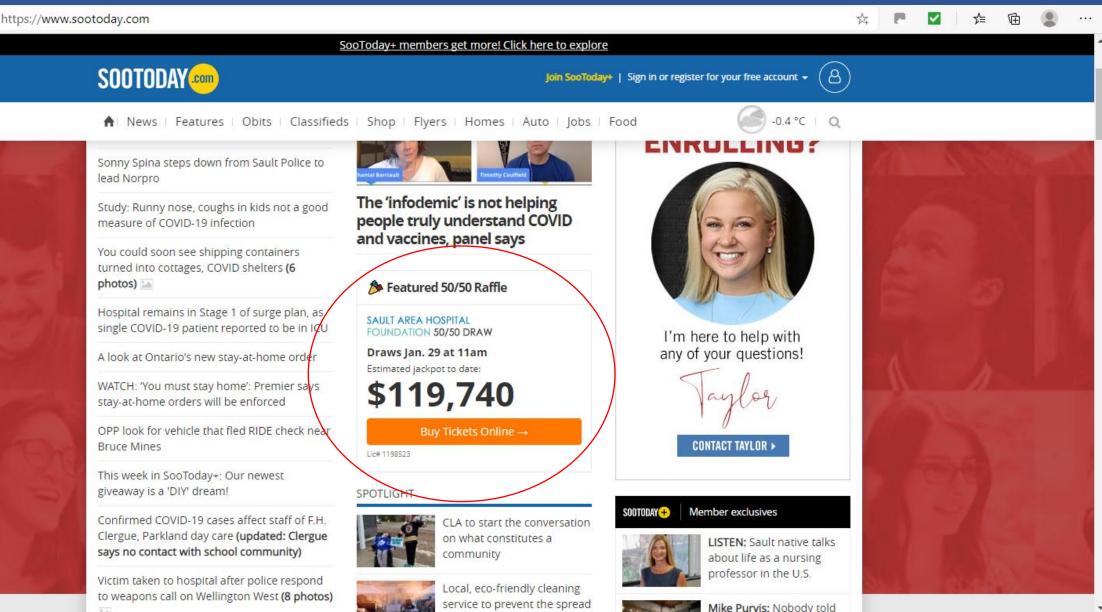
PrinceGeorgeMatters.com Prince George, British Columbia

Vancouver Is Awesome Vancouver, British Columbia



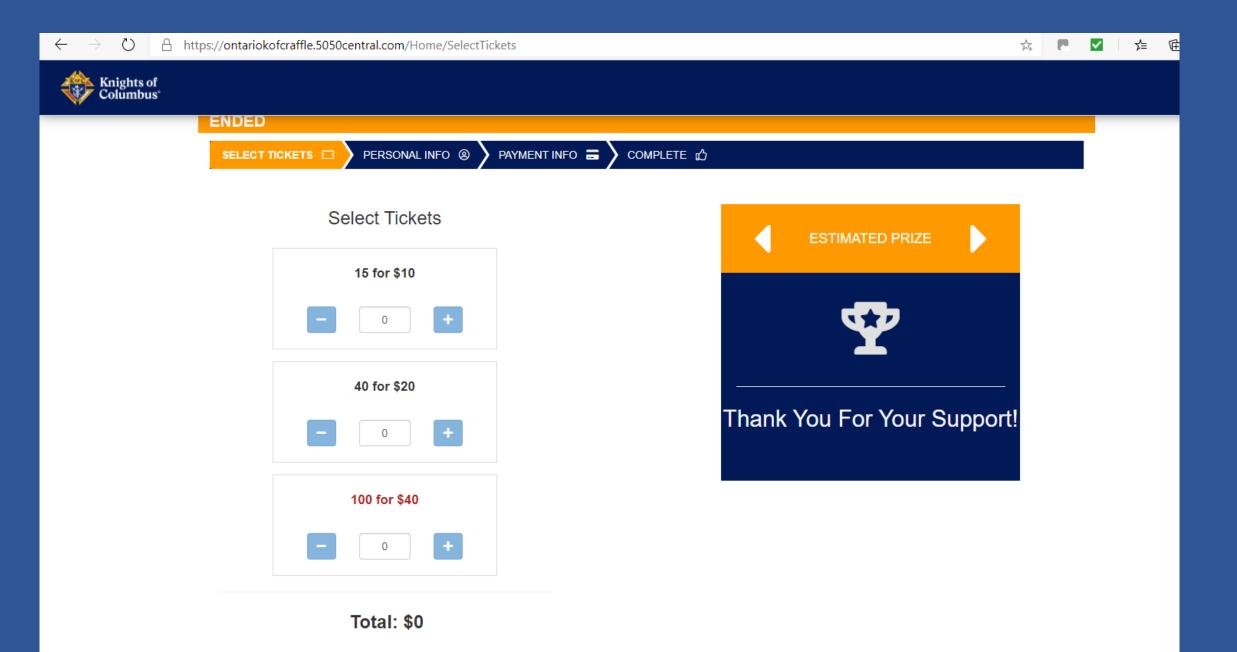
AirdrieToday.com Airdrie, Alberta

AlbertaPrimeTimes.com Calgary / Edmonton, Alberta



### VILLAGE MEDIA KNIGHTS WIDGET







## EXPERIENCE FROM PILOT # 1

- Started with 19 vendor Councils, currently 39 Councils are actively selling (70% engagement)
  - Sales (as of March 21) \$ 39,370
    - Jackpot : \$19, 685
- Vendor Councils collectively are selling about 40%
  - Top sellers: Orillia 1428 \$ 3,580

Barrie 1626 - \$ 1,630

Barrie 10370 - \$ 1,320

• Village Media sales account for 20% of total sales

# **QUESTIONS AND ANSWERS**

### 1. Do Links Work With All Browsers ?

• The Technical Solution Provider (Ascend) recommends Chrome, Edge, NOT Internet Explorer

### 2. What are the Rules of Play ?

- They are displayed in the Knights 5050 landing page, in both English and French
- The Rules are approved by the AGCO

### 3. What Support Is Available for Councils selling tickets?

- Call State Office at 1-800-759-0959
- Send email to stateoffice@ontariokofc.ca
- For Pilot # 2 you could also call Jaime Libaque 416-456-7084 or email at jaime.libaque@rogers.com

### 4. What Support Is Available for Buyers from the Public?

- Call State Office at 1-800-759-0959
- Send email to stateoffice@ontariokofc.ca

### 5. What to do if a Buyer changes his/her mind after buying?

- Contact State Office at 1-800-759-0959.
- The ticket (s) will need to be Void and a Refund processed. This requires special Administrator tools only available to State Office.

### 6. What if the Buyer did not get an email confirmation?

- Contact State Office at 1-800-759-0959.
- Ask Buyer to check the Junk folder
- The email can be re-sent. If the email address is incorrect, an Alternate email address must be provided

### 7. How can a Council know their sales?

- Contact Liane at the State Office at 1-800-759-0959.
- For Pilot # 2 you could also call Jaime Libaque at (416) 456 7084

## 8. What can be done for buyers without Credit Cards?

• A friend or relative can offer to make the payment

### 9. Can a non-resident from Ontario buy tickets?

• The AGCO rules require proof of residence for winners

- 10. What is the expected return on sales for Councils?
  - Minimum 25%. Hope to increase it to 30%, after all fixed costs are accounted for.
  - After Pilot # 1 is done we will know better.

# 11. How can Councils promote the 50/50 given the COVID restrictions? Here are some ideas:

- Encourage their members with cell phones, laptops or tablets to place the landing page in their favorites, From there encourage each member to post the event on their Facebook, Twitter, Instagram accounts on a regular basis during the draw.
- Next, assign someone from the Council or a wife or son who has the knowledge of using social media, to reach out to other organizations supported by the Knights of Columbus locally, for example Soup Kitchen, Salvation Army, Red Cross, etc. We could provide them with an introductory page to present to these organizations asking them to promote the program either internally, or on their website or on individual social media pages as it can only benefit local charities.

# 11. How can Councils promote the 50/50 given the COVID restrictions? (...continued)

- Appoint one or two individuals, who are good Public Speakers and writers, to call all sources of media available to see if they would be so kind as to promote the 50-50.
- From there, letters would have to be written both for
  - online media; and
  - be prepared to mail a hard copy for those that need it

### 12. Questions from the floor / chat line



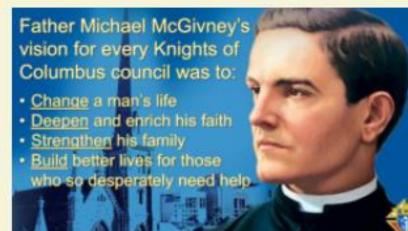
# To view this 50-50 Electronic Raffle webinar please go to the following link on the college of knowledge.

https://ontariokofc.ca/knights/college-of-knowledge/

- Vendor Councils WILL receive by email:
  - a unique Council Link
  - a copy of the Ontario 50/50 License
  - Posters (English and French)
- Vendor Councils must notify the local municipality in which they will be selling tickets and provide a sample of the provincial license.
  - If they service more than one city, then they would have to notify each city.
- Target sales for Pilot # 2 : \$75,000

#### CELEBRATING FOUNDER'S DAY Please join us Monday March 29, 2021

7:30 pm: Holy Mass (Live Streamed) 8:00 pm: Hour of Prayer for Blessed Michael McGivney



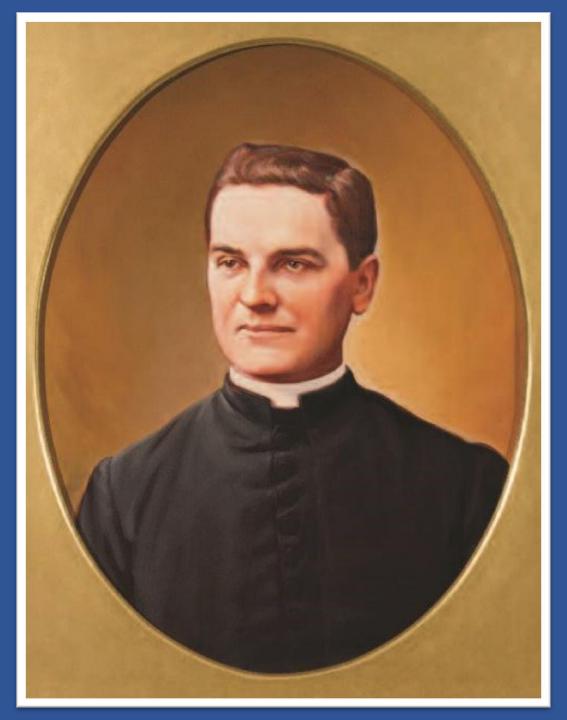
#### ALL ARE WELCOME!!!

Hosted virtually by Zoom Jink opens at 7:15pm ZOOM LINK Call In: 1 647 558 0588 Meeting ID: 969 3704 5392 Passcode: 382524

If you have any questions please contact Joe Remedios 647- 467-1738 or <u>Joe Remedios@me.com</u> or James Zammit 416-526-1714 or jzammit@circlink.ca

#### PRAYER FOR THE CANONIZATION OF FATHER MICHAEL J. MCGIVNEY

God, Our Father, protector of the poor and defender of the widow and orphan, you called your priest, Father Michael J. McGivney, to be an apostle of Christian family life and to lead the young to the generous service of their neighbor. Through the example of his life and virtue may we follow your Son, Jesus Christ, more closely, fulfilling his commandment of charity and building up his Body which is the Church. Let the inspiration of your servant prompt us to greater confidence in your love so that we may continue his work of caring for the needy and the outcast. We humbly ask that you glorify Blessed Father Michael J. McGivney on earth according to the design of your holy will. Through his intercession, grant the favor I now present (here make your request). Through Christ our Lord. Amen.



## FATHER MCGIVNEY, PRAY FOR US.

### **VIVAT JESUS!**

