

2018/2019 MEMBERSHIP RETENTION PROGRAM

December 1 2018

PRESENTED BY:

BJ HARRISON

ONTARIO STATE RETENTION DIRECTOR



Knights of Columbus Member Benefits

Aside from the numerous personal rewards that come from being a Knight, here is a list of the many substantial rewards for you and your family.



**KNIGHTS
OF COLUMBUS®**

RETENTION STRATEGIES

Columbia Magazine — Free subscription to the Order's award-winning magazine examining issues of concern to Knights, Catholics and families

Knights of Columbus rosary — Blessed by the supreme chaplain, presented during the Admission Degree to each new member

Daily Mass of Remembrance at St. Mary's Church — Mass for deceased members and their wives at the birthplace of the Order

Insurance — Access to a portfolio of top-quality life insurance, long-term care insurance, disability income insurance and annuity products exclusive for members, their spouses and their dependent children

Family Fraternal Benefit — For eligible families: a) pays \$1,500 for the child who dies before the age of 61 days; b) pays \$750 for the child who is stillborn at least 20 weeks after conception; c) offers guaranteed-issue insurance — up to \$5,000 — to any child under age 18

Orphan Benefit — \$80 monthly allotment for orphans of eligible families; up to \$7,000 in college scholarships available

Member/Spouse Fraternal Benefit — Accidental death coverage for member and spouse at no cost

Widow Benefits — a) continues to be covered under the Member/Spouse Fraternal Benefit; b) may purchase life insurance, long-term care insurance or annuities up to one year after insured member's death; c) receives a free lifetime subscription to *Columbia*; d) eligible with her children for scholarships, student loans, etc.

Scholarships — Scholarship programs for higher education available to members, their spouses and children

Leadership Development — Opportunity to build personal leadership skills, public speaking ability, organizational skills, etc.

Fourth Degree — Eligibility to join the Patriotic Degree

Honorary Life Membership — At age 70 with 25 years of membership

Membership Card — Entitles participation in all Catholic, fraternal and social activities in member's council and also in over 15,000 councils throughout the world

Activities — Participation in a variety of programs and activities conducted by your council

2773

Accidental Death Benefit

The Knights of Columbus will pay a benefit upon the death of a member or his spouse, occurring within 90 days, as the result of injury sustained in a covered accident. Protection is on a 24-hour basis for accidents that may occur anywhere in the world during activities on or off the job, on business, pleasure, vacation, or at home, except for the exclusions listed.

Benefits

Years of Continuous Membership	Member Benefit	Spouse Benefit
Less than two years	\$1,000	\$1,000
Two years, but less than three	1,500	1,500
Three years, but less than four	2,000	2,000
Four years or more	2,500	2,500

INSURANCE MEMBERS – GIVE LIST TO FIELD AGENT TO CONTACT

DISABILITY INSURANCE

- MEMBERS WHO ARE DISABLED OR ILL SHOULD BE PLACED ON THIS
- DUES & PER CAPITA ARE WAIVED BY SUPREME & STATE
- SUBMIT 1831
- DOCTORS NOTE OR REPORT
- DISABILITY PAY STUB

RETENTION STRATEGIES

▶ MEMBERS TO STOP SUSPENDING

▶ MEMBERS WITHIN 5 YEARS OF HONORARY/HONORARY LIFE

▶ MEMBER 70+ YEARS OLD

▶ MEMBERS IN FINANCIAL HARDSHIP

RETENTION STRATEGIES



NEW
FORMS
&
PROCEDURES





Ontario State Office, Knights of Columbus
393 Rymal Road West, Suite 201
Hamilton, ON L9B 1V2
Fax (905) 388-8738
E-mail: stateoffice@ontariokofc.ca

FORM SO-47
AUTHORIZATION TO SUBMIT
FORM 1845 INTENT TO RETAIN

For the twelve month period ending December 31ST, 20 ____

Date:

MONTH/DAY/YEAR

Council #

District #

City/Town

SO 47
AUTHORIZATION TO SUBMIT
FORM 1845 INTENT TO RETAIN

SECTION I.

1) Faith In Action / Recruitment Programs:

Please indicate if your Council provides 2 or more in each category.

a) Membership growth activities

YES NO

b) Faith activities

YES NO

c) Life activities

YES NO

d) Community activities

YES NO

e) Family activities

YES NO

2) Star Council achievement likely?

YES NO

3) State Trillium SO-11 form submitted (past 12 months)?

YES NO

SECTION II.

1) Supreme form 185 submitted (current year)?

YES NO

2) Supreme form 365 submitted (current year)?

YES NO

3) Supreme form 1295 submitted (past 6 months)?

YES NO

4) Supreme form 1728 submitted (past 12 months)?

YES NO

5) Supreme form SP-7 submitted (past 12 months)?

YES NO

SECTION III.

1) Current phone tree list?

YES NO

2) Routinely calls members each quarter?

YES NO

3) Active Welcome Committee for all new members?

YES NO

4) Participates in the Shining Armor program?

YES NO

5) Mentor Program in place?

YES NO

SECTION IV.

1) Conducted a recruitment campaign in past 3 months?

YES NO

2) Recruited new members in the past 12 months?

YES NO

3) Membership chairman and committee?

YES NO

4) Invited FA or GA to participate with membership?

YES NO

5) Provided a fraternal benefits night in past 6 months?

YES NO

6) Monthly bulletins to all members?

YES NO

SECTION V.

1) DD received conservation list?

YES

NO

2) DD has made attempts to call all members on list?

YES

NO

3) DD has provided proof?

YES

NO

District Deputy

Grand Knight

Internal purposes:

Date received: _____ M/D/Y

State Retention Director

State Deputy

FS NO LONGER SIGNS
DD SIGNS ONLY IF HE AGREES



Ontario State Office, Knights of Columbus
393 Rymal Road West, Suite 201
Hamilton, ON L9B 1V2
Fax (905) 388-8738
E-mail: stateoffice@ontariokofc.ca

Request for Membership Suspension - Form SO-48

Suspension

Withdrawal

Member Info:

Last Name	<input type="text"/>	First Name	<input type="text"/>	Middle Name	<input type="text"/>		
Age	<input type="text"/>	Years of Service	<input type="text"/>	Membership #	<input type="text"/>	1st Degree Date	<input type="text"/>
Phone #	<input type="text"/>	E-mail	<input type="text"/>	Parish Name	<input type="text"/>		
Mailing Address	<input type="text"/>			Member of Parish	Yes <input type="checkbox"/>	No <input type="checkbox"/>	

Billing:

Re-Entry Date If Applicable

Notice	Date	Dues Paid		Letter Returned		New Address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
First Billing	<input type="text"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Enter New Address		
Second Billing	<input type="text"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>			
Knight Alert (KA1)	<input type="text"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>			

NEW SO 48

Retention

Retention Committee Member Assigned:

Attempts to Contact member - Voicemail and Billing are NOT considered contact. In comments, indicate how contact was made, i.e. home visit, email, parish etc.

Contact #1 Date:

Contact #2 Date:

Contact #3 Date:

comments

comments

comments

Signatures below certified complete retention activity by Grand Knight, Deputy Grand Knight, and Trustees (all required):

Grand Knight

Deputy Grand Knight

Trustee 1 yr

Trustee 2 yr

Trustee 3 yr

Send Results (this form, SO-47 and supporting documentation to District Deputy. DD will complete his requirements and forward results/recommendations to the State Retention Director

State

State Retention Director will contact District Deputy with Recommendations.

District Deputy

State Retention Director

comments

comments

Recomendation

Recomendation

Concur (Submit 1845 - Intent to Suspend)

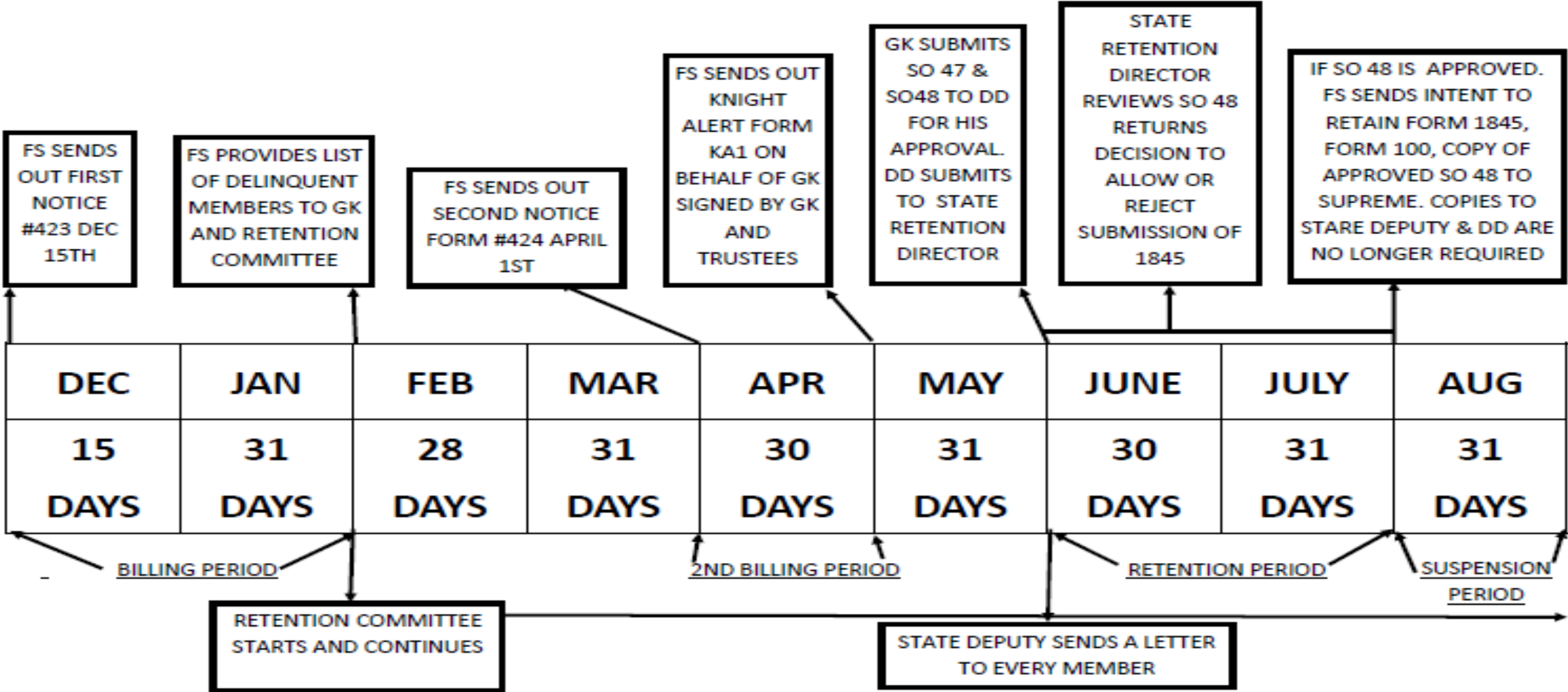
Do Not Concur (Contact State Retention Director)

PRINT

RESET FORM

Note: Instructions and Procedure on attached page. Please read as procedure has changed

ONTARIO STATE BILLING PROCEDURE AND RETENTION TIMELINE



▶ RECRUITMENT

▶ DIRECTLY

▶ AFFECTS

▶ SUSPENSIONS



▶ COUNCILS MUST RECRUIT IN
ORDER TO SUSPEND

▶ EACH MEMBER RECRUITED A
SUSPENSION WILL BE ALLOWED

A decorative graphic consisting of several parallel white lines of varying lengths, slanted diagonally from the bottom right towards the top right, located in the lower right quadrant of the slide.

▶ WHAT IS CONTACT

- ▶ EMAIL

- ▶ HOME VISIT

- ▶ AT THE PARISH

- ▶ TEXT MESSAGE

- ▶ INSTANT MESSAGING

- ▶ VOICE MAIL/BILLING IS NOT CONTACT

▶WRONG / NO

▶ADDRESS OR PHONE#

▶SEARCH THE WEB

▶CANADA 411

▶FACE BOOK/SOCIAL MEDIA

▶KNOCK ON HIS DOOR & NEIGHBOURS DOOR

▶ASK FATHER

- ▶ SUPPORTING DOCUMENTATION SHOULD BE FORWARDED TO STATE RETENTION DIRECTOR

- ▶ IF NOT

- ▶ STATE RETENTION DIRECTOR MAY REQUIRE AND MAY DELAY RESPONSE